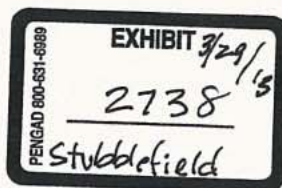


EXHIBIT 2738

DOCUMENT

PLACEHOLDER

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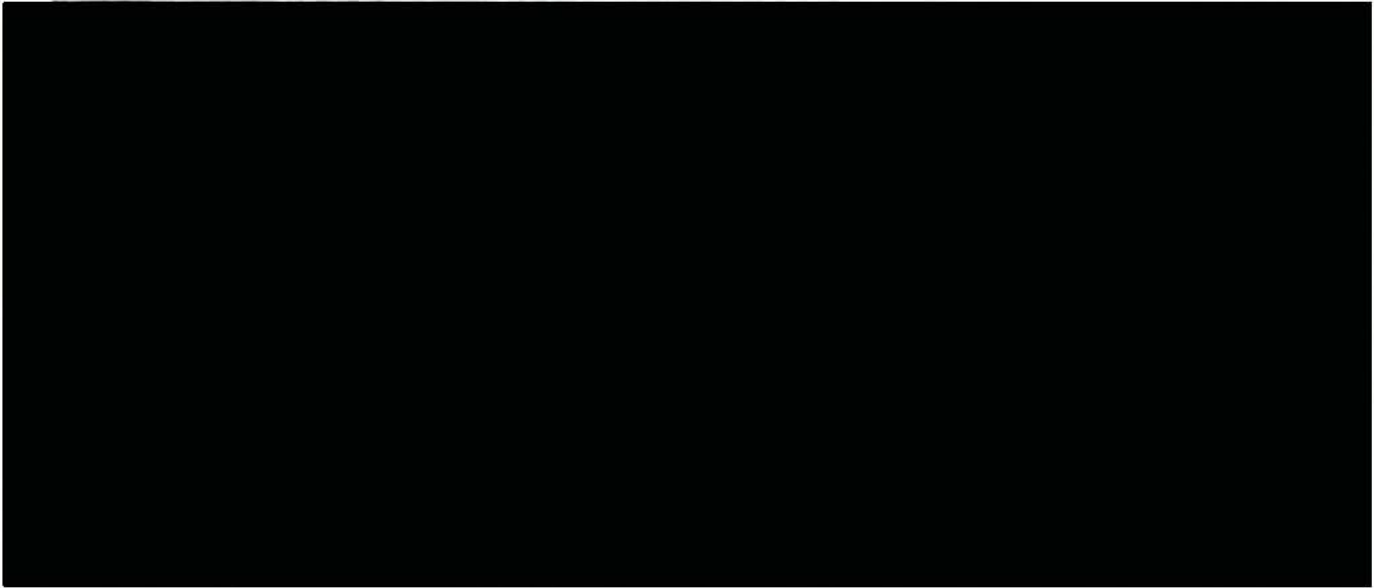
2738.1

Performance Rating	Award Range (as a % of target bonus)
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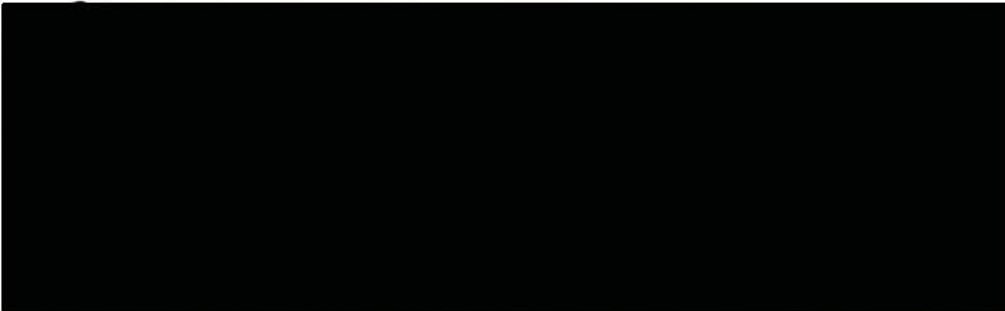
2738.2

Cutoff Dates



Nonexempt and Sales Nonexempt values do not use a calculation
the Group Value amounts are put in the Admin Tbl

9-Blocker Controls Find First 1-6 of 6 Last

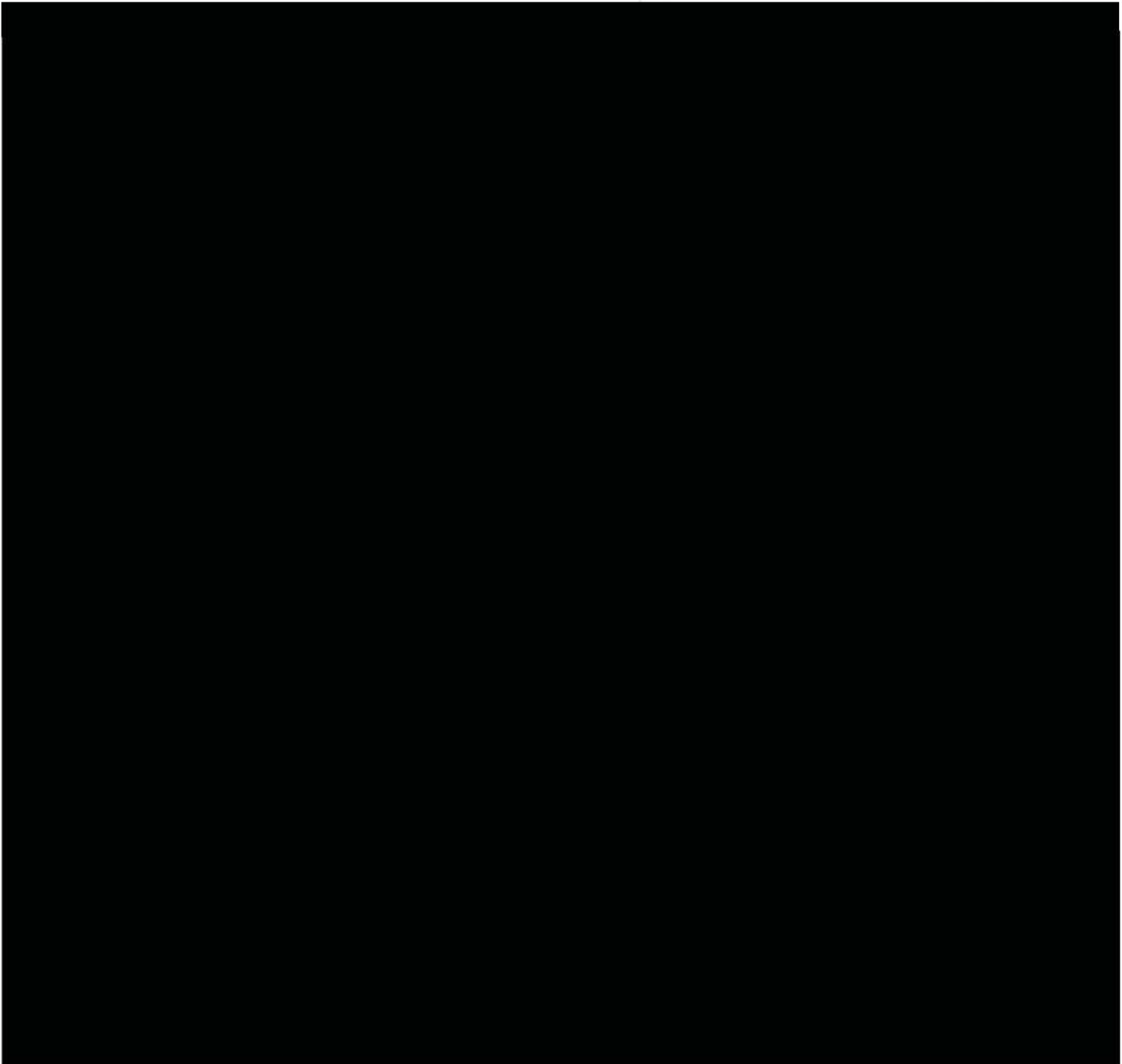


2738.4

North America Stock Focal Guideline Matrix

Position

Stock Recommendations by Group Value and Location



2738.5